

# Top Five Reasons to Automate SAP Document Delivery with Fax Server

Eliminate paper-based document distribution processes from SAP to reduce costs, improve revenue, and support compliance

The number one driver for replacing fax machines with fax SAP provides a strong business platform to effectively manage core business processes. However, managing business processes is just part of the story. To stay competitive in this aggressive market, organizations also need to deliver all the business documents generated by SAP more quickly, securely, and cost-effectively. Many organizations still print and deliver documents using traditional postal service, manual fax, or overnight delivery services. However, there is a much better way. Today organizations including SAP, rely on Open Text Fax Server, RightFax Edition to automate document delivery. Fax Server offers robust and reliable electronic document distribution directly from SAP, enabling organizations to reduce the complexity of information delivery, dramatically cut costs, and support compliance initiatives. Here are the top five reasons organizations choose Fax Server.

# One: Reduce document distribution costs by more than 50 percent

Fax Server delivers business-critical documents automatically from SAP via fax, email, or over the Internet. It eliminates the labor, printing, postage, equipment, and supply costs associated with manual faxing or mailing documents, allowing the organization to realize repeatable savings with

each document delivered. In addition, using the Fax Server intelligent Least-cost Routing feature along with scheduled and Internet delivery options can further enhance the savings potential by reducing or eliminating long-distance phone charges. For many organizations, the total Fax Server solution can save more than 50 percent compared to traditional document distribution methods.

#### Two: Realize revenue more quickly

When an organization uses traditional methods to deliver invoices and other accounts receivable documents from SAP, it can take days or even weeks for documents to be delivered to customers—resulting in higher Days Sales Outstanding (DSO). With Fax Server, documents can be delivered almost immediately with confirmation of receipt—eliminating the delays associated with paper-based invoicing and collections processes. As a result, organizations can significantly accelerate revenue recognition which in turn improves cash flow and open credit availability.

#### Three: Support corporate compliance

Manual document distribution processes can place an organization at risk of breaching corporate governance and privacy-protection regulations since manual processes may not adequately prevent information tampering or unauthorized access. Nor do they always provide the audit trail and electronic archive storage often required for compliance. Fax Server changes all that: it transmits documents directly from SAP as image-based, tamper-

resistant PDF, or Tagged Image File (TIF) documents via a secure PSTN, and automatically archives digital copies on the fax server or sends them to a secure document management system such as Open Text Document Server, Alchemy Edition. In addition, Fax Server provides encrypted and certified email distribution options that require a password to access information, as well as electronic verification of receipt for authentication. Such features mitigate the risk of information tampering and provide the added layer of security and the audit trail needed to support corporate compliance.

## Four: Gain productivity and efficiency while reducing errors

Fax Server software provides an easy way to increase staff productivity by releasing members from the time-consuming tasks of manual faxing or mailing documents. Users can send and receive documents directly from their desktops, or large batches of documents can be delivered automatically and unattended from SAP and other back-office applications, eliminating error-prone manual routines.



### Compare traditional versus automated document distribution

#### Standard Business **Traditional Document Automated Document Documents Generated** Distribution Methods Distribution from SAP Bills of lading Print documents Documents are generated from SAP Change orders Process documents manually for delivery and automatically sent Confirmations Print on preprinted forms to recipients via fax Invoices Burst or email Purchase orders Insert documents in envelopes Deliver documents with no human intervention Rate sheets Apply postage and mail or manually fax documents Requires no paper Requests for quotes forms, stationery, Sales orders postage, postal Other SAP-based machines, or standdocuments alone fax machines Processing time per page: Processing time per page: Approximately 9 minutes\* Seconds Delivery time: Delivery time: From one to 14 days, with no or slow Almost instantaneous. confirmation of receipt plus immediate confirmation of receipt

### Five: Extend SAP and other infrastructure investments

Deploying and managing homegrown systems, complex integrations and/or manual document distribution routines to deliver documents generated in SAP can be time and labor intensive and costly. By integrating Fax Server with SAP, organizations can build a strong framework to conduct, manage, and control document delivery from SAP.

Fax Server is an industry-leading solution for automating SAP document delivery. It is tightly integrated with SAP applications and provides certified, low-cost, real-time document delivery via fax, email or over the Internet. Plus, Fax Server can be utilized across the organization to handle all faxing needs. It integrates with email, CRM, document management, workflow, and MFPs to make a more efficient, connected work environment.

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